

INTRODUCTION TO PORT BINNLI PTY LTD (AND MACKAY MARINA VILLAGE)

Port Binnli Pty Ltd is a fully Queensland owned company incorporated in 1993 to develop a marina precinct at Raby Bay in Cleveland. This precinct was successfully completed in 1997/1998, and in the last 14 years Port Binnli has grown significantly and is now a multi-million dollar enterprise with multiple projects throughout Queensland.

Port Binnli designs, builds, owns and operates marina facilities, waterfront residential and commercial precincts. The company specialises in mixed-use precincts that bring socio-economic benefits to the local community

Port Binnli is a company with vision. Property development and management lie at the heart of its business. Succeeding with challenging and demanding environments has become a speciality.

Port Binnli's largest project in Queensland was the award-winning Mackay Marina Village. The Mackay Marina Village is a major marina, residential, commercial, recreation and tourism development located on the foreshore at Mackay in Queensland's North. The precinct features extensive public access and walkways throughout. The incorporation of parkland areas is an integral part of the development.

Since the Mackay Marina Village project began in 1998, almost 1,500 people have worked on site to construct the precinct. The project has generated over 600 jobs in the local Mackay area, excluding the 126 current permanent positions within the precinct.

The \$150 million project was implemented with extensive consultation and working partnerships. In less than 10 years it has gone from unallocated port land to one of the most impressive facilities on the East Coast. The development has provided significant employment, commercial and tourism opportunities enhancing the community that supports it.

The Mackay Marina and Shipyard won the 2005 Australian Property Institute award for Environmental Excellence, is a finalist in the UDIA Queensland Environmental awards and won the 2006 Marina of The Year Award.

In short, Port Binnli has a proven track record in producing environmentally sustainable projects helping to raise regional and state profiles, both nationally and internationally. Port Binnli is dedicated to creating new opportunities, building for the future and helping to develop Queensland responsibly.

Port Binnli Pty Ltd was responsible for introducing Laing O'Rourke to the project.

INTRODUCTION TO LAING O'ROURKE PTY LTD

Laing O'Rourke Pty Ltd is the largest privately owned construction firm in the United Kingdom. Laing O'Rourke is committed to sustainable development and has a truly integrated capability, with a directly-employed internal supply chain allowing an holistic view of construction.

Laing O'Rourke specialises in delivering ambitious yet achievable construction projects. The company is responsible for some of the most innovative construction solutions anywhere in the world.

Laing O'Rourke operates across three international hubs:

- Europe,
- the Middle East and India,
- Australia and Asia.

The driving force behind its strategy to be a world-class organisation is its global vision:

- to be the company of first choice for all stakeholders;
- to challenge and change the image of the construction industry worldwide, and
- with leanness and agility adopt processes to compete with world-leading businesses.

Laing O'Rourke's vision in the local Australasian hub is to seize the opportunity to create something extraordinary with the opportunity afforded through a combination of:

- long term growth in market sectors;
- a private owner in Ray O'Rourke who is passionate about the Australasian business;
- a lean and hands-on management team that aims to establish authentic and personable relationships with like minded clients;
- excellent talent secured from Laing O'Rourke in the UK, new Australian recruits and through the Barclay Mowlem acquisition; and
- the continuing departure of its competition from core construction activities.

Guided by the principles of simplicity and clarity, the Laing O'Rourke Group operates a comprehensive team of connected businesses encompassing development, construction, infrastructure and specialist engineering, technologies, services and products.

Laing O'Rourke has won a number of industry awards in Australia and throughout the world.

In short, Laing O'Rourke aims to build a brighter, better and more sustainable future for the communities it serves and can offer total capability in design, procurement and delivery of turnkey projects on time and on budget.